

**TELEPHONIC BIDDING TERMS & CONDITIONS**

We have been asked whether we will allow prospective bidders to participate in public sales by telephone and as a matter of convenience. Generally speaking we are not adverse to the proposal on certain sales and always consistent with each and every one of the following criteria:

1. The Purchase and Sale Agreement which is included in the bidder's package must be completely filled out with the bidder's name, address, social security number or tax ID, and the amount of the bid.

2. The original signed Purchase and Sale Agreement must be returned to my office not later than three (3) full business days before the public sale, together with the bid deposit specified in the Purchase and Sale Agreement. The deposit to bid must be payable to "Bar Harbor Bank & Trust", must be in the form of either a certified or bank treasurer's check, and must accompany the signed Purchase and Sale Agreement. Additionally, a completed and executed original of this bid instruction sheet must be delivered to us at the same time.

3. Cash in the amount of \$20.00 to cover our costs of allowing participation by telephone must accompany the bid deposit.

Bidders who comply with each of the foregoing criteria will be permitted to participate in a public sale by telephone (if thus designated by us). Such bidders may be permitted to *increase* the amount of their bid, but not *decrease* their bids from the amount set forth in the signed Purchase and Sale Agreement.

Bidders who do not comply with each of the foregoing criteria will be deemed to have submitted unqualified bids and the materials sent to us (if any) will be returned. Bid deposits from unsuccessful bidders will also be returned but the remaining materials will be destroyed.

**SEEN AND AGREED TO:**

\_\_\_\_\_  
Name:  
Tel. No.:

Dated: